

MasterDex X[®] Annuity

X marks the spot with the industry's #1-selling fixed index annuity for the second and third quarters of 2009¹

Allianz Life Insurance Company of North America

Allianz 

There are primarily three types of retirement strategy sales in the industry. Whether you sell market-sensitive instruments or fixed annuity products, the X factor with Allianz MasterDex X Annuity covers them all!

First – The accumulation sale: If your clients are looking to accumulate wealth and they have a 10-year time horizon, the MasterDex X could fit your client's accumulation needs.

Second – The income sale: If your clients are looking for retirement income, the Simple Income II Rider² available (at an additional cost) exclusively with the MasterDex X could be the answer. Simplify your sales presentation, by being able to predict their income when they want to retire and offer the flexibility of fixed payments or increasing income.

Third – The wealth-transfer sale: For clients who are looking to pass on money to their beneficiaries, the MasterDex X will pass the entire accumulation value to them, including the 10% bonus. This only applies to contracts that have not been annuitized.

It's a multi-function tool for all three types of sales within one financial instrument – X marks the spot with the MasterDex X!



To find out more about this top-selling annuity, call the FASTeam at 800.950.7372 (press 1 for Sales Support, then 1 for Annuities).

The bonus is vested over a 10-year period at 10% per year. If the contract is surrendered during the surrender charge period, the client will receive the portion of the bonus that is vested. Bonus annuities may include higher surrender charges, longer surrender charge periods, lower caps, higher spreads, or other restrictions that are not included in similar annuities that don't offer a premium bonus.

¹ Advantage Index Sales & Market Report, 2nd and 3rd quarters 2009, Part 1, p. 7. www.annuityspecs.com.

² The Simple Income II Rider is an optional rider available for an additional cost of 0.60% of the simple withdrawal value annually.

Products are issued by Allianz Life Insurance Company of North America, 5701 Golden Hills Drive, Minneapolis, MN 55416-1297. 800.950.7372 www.allianzlife.com